

The RAC Reader



Relocation Appraisers & Consultants, Inc.

October 10, 2007

Volume I, Issue 3

RAC Trac 2008 Planning Meeting and Client Visits

Chicago, IL – The tentative schedule for this years meeting has been arranged and set to begin Thursday, November 8, 2007. You will find the schedule and the necessary registration forms and information attached to the end of the newsletter. If there are any questions or concerns about the events in Chicago please contact Bob Headrick, the Planning Committee Chairman either by phone or through email. *(see attached)*

The Prudential Forum & “Spirit of Partnership Award”

We would like to recognize those RAC members who attended the Prudential Forum this past September:

*Thomas E. Allen
Suzanne K. Bloyed
Ron E. Box
Lee C. Burns
Jay K. Delich
John Diblasi
Ernie Durbin
Hank Fontes, Jr.
Robert E. Headrick
R. Gregg Mitchell*

*Robert Barone
Brad E. Charnas
Chris Otteau
Dillon H. Fries
Richard W. Foos
Ronald Slovan
Jim S. Goodrich
Arnold M. Schwartz
Kenneth D. Stetter
Marie Robbins-Marine*



Thank you to Prudential for having RAC as part of the conference. As always, it was a great learning and growing experience for everyone there and we hope to take part in the forum again next year.

Also, please congratulate **Jay Delich, SRA, SCRIP, IFA** for receiving the “Spirit of Partnership” award. Jay is pictured with Leslie Artigas, CRP, and Earl Lee, President of Prudential Relocation.

Congrats to ERC's Newest Board Member

Letter from Brad Charnas, SRA, SCRP:

Dear fellow RAC Members,

It is truly a very great honor for me to be able to announce that our own Jay Delich was just appointed to the Worldwide ERC Board of Directors. ERC continues to recognize the importance of the appraiser community and its Board of Directors felt it was critically important to have a respected leader from our profession "at the table" during its board meetings to represent our industry and to provide expert guidance to the Worldwide ERC Board regarding the real estate market in general and appraising in particular.

Jay's many years of contribution to the profession and to ERC are well known and well appreciated throughout the ERC community and he was a natural choice. Please join me in congratulating Jay on this very well deserved appointment!

Brad

Orion Mobility Conference



Thank you to **Jim Gargano, IFAS, CRP** (left) and **Chip Wagner, SRA, IFA, SCRP** (right) for attending the 20th Annual Relocation Seminar in Chicago, IL this past September. The conference background focused on Corporate Human Resources, Payroll & Relocation Professionals and was put on by Orion Mobility Relocation Taxes, LLC. The conference events consisted of a wide range of speakers and topics, including **John Heithaus, SCRP** (center), who is the Chief Customer Officer of Orion Mobility.

RAC "Trackers"

◆ New Executive Secretary: Jill Goodwin

Extend a warm welcome to Jill for she will be attending the RAC conference in Chicago this fall. Please be sure to greet and introduce yourself to Jill at the conference, for all of those attending, and make sure she feels at home with her new RAC "family".

Relocation Appraisers & Consultants, Inc.

1540 South Holly Street, Suite #5
Denver, Colorado 80222

Phone: 303-759-2294
Fax: 303-757-0158
E-mail: execsec@rac.net



**“YOUR RELOCATION AND
DESTINATION SPECIALISTS”**

[www.rac.net]

The **Relocation Appraisers & Consultants, Inc.** was established in 1989 to promote and recognize the Relocation Appraiser who has specialized in relocation training, education, industry dedication, autonomy and professional standards as they relate to the independent valuation of real estate for the purpose of employee relocation. RAC members have literally “written the book” on relocation appraising, having authored the official ERC Appraisal Guide. RAC appraisers are qualified relocation professionals that are recognized as the best and most qualified residential appraisers in the industry. They provide relocation and destination appraisal services as well as destination consulting services. RAC members and appraisers are located throughout the United States and provide their services in many cities.

**** If you would like to see any additional information or topics discussed please contact your Public Relations Director, **Mike Goebel, CRP**. Thank you!!*

**RAC Trac 2008 Planning Meeting and Client Visits
November 8 - 9, 2007
Chicago, Illinois**

Thursday, November 8, 2007

Client Visits

8:15 a.m. Primacy
(need to leave hotel at 7:45)
Limited to 5 Appraisers

9:00 a.m. SIRVA
(need to leave hotel at 8:30)

10:30 a.m. SIRVA

Please let us know if you wish to attend SIRVA or Primacy

RAC Trac 2008

11:30 – 12:30 p.m. Lunch/Introductions
12:30 p.m. – 5:00 p.m. RAC Trac 2008 Planning Meeting

For those members who wish to attend Thursday and are not on the RAC Trac Planning Committee, there will be a small retreat meeting in the afternoon for RAC appraisers only.

We will also talk about pertinent RAC issues and have a pre-board discussion.

Reception

5:00 p.m. – 7:30 p.m.
For those attendees and clients who are staying the evening, we are hosting a small reception at the Embassy Suites.

Dinner (to be arranged)

Friday, November 9, 2007

Client Visit

Time: 9:00 AM NRI
(need to leave hotel at 8:15)
Limited to 5 Appraisers - Prefer non-board members, if possible, as we hope to start Board meeting in the morning.

Client Visit

Time: 10:00 AM GMAC (Woodridge)

Limited to four appraisers at clients request – Prefer non-board members, if possible
Areas of topic – Michigan – Atlanta – Texas – California.

RAC Board meeting

9:00 a.m. – 3:00 p.m

Hotel Accommodations

Embassy Suites Hotel Chicago - Lombard/Oak Brook

707 East Butterfield Road

Lombard, IL 60148

To make reservations call the hotel directly 1-630-969-7500, and tell them that you are with RAC - Relocation Appraisers and Consultants. They will hold our block of rooms until October 23rd. All rooms are two-room suites and they provide a complimentary cooked-to-order breakfast each morning and a manager's cocktail reception nightly.

Call American Chauffeurs – 1-888-833-5833 to arrange pick-up from O'Hare or Midway. The rate is \$38.00 from O'Hare and \$44.00 from Midway to the Embassy Suites-Lombard Oak Brook. They will take up to three people in a car at this price.

The room rates are:

\$139.00 per room single or double occupancy plus tax

The Hotel is 16 miles from Chicago O'Hare Airport and 30 miles to Chicago Midway Airport.

Questions: Bob Headrick
Planning Committee Chairman
630-926-0444
bobheadrick@RAC.net

Registration: **E-mail:** execsec@rac.net
Fax: 630-573-1425

**Relocation Appraisers and Consultants
RAC Trac Planning Meeting and Client Visits
November 8 - 9, 2007
Chicago, Illinois**

Name.....

Company.....

Address.....

Phone..... Fax.....

E-mail address.....

Spouse/Guest.....

Nametag(s) to read:.....

Thursday, Nov. 8

_____ I would like to visit Primacy -- 8:15 a.m.

_____ I would like to visit SIRVA -- 9:00 a.m.

_____ I would like to visit SIRVA -- 10:30 a.m.

_____ I will be attending lunch

_____ I will be attending the RAC Trac planning meeting

_____ I will be attending the Reception

Number of people for Thursday dinner_____.

_____ I will be renting or have a car available in Chicago.

Friday, Nov. 9

_____ I would like to visit NRI -- GMAC Time a.m.

_____ I will be attending the RAC Board Meeting on Friday